

DISCOVER YOUR PERFECT GALLON, FROM RACK TO DELIVERY TO NOZZLE

Perfect Gallon (PG) represents the next generation of wetstock management. Leveraging new-to-the-industry insights from machine learning and optimization techniques, PG combines superior algorithms with high-frequency sampling of existing fuel equipment data to deliver the lowest variance and highest ROI.

PG takes an entirely new approach to simultaneously solve for the two main sources of error in your fuel system: tank chart inaccuracies and meter drift. The manufacturer tank chart assumes a near-perfect cylindrical shape which is typically far from reality; tank distortions caused by manufacturing, installation, and use introduce significant errors. While the erroneous tank chart is enabling the ATG to show incorrect volumes, your meters are drifting and almost surely giving away fuel. With better data collection and advanced algorithms, the Perfect Gallon software suite helps you increase profitability and leverages your existing equipment for a greater return on your software investment.

HIGH DEFINITION INVENTORY VARIANCE



Minimizing inventory variance is fundamental to a profitable business operation. You can't afford to lose fuel to unidentified variances or accept even 1% (100 bps) variance. With PG, variance of less than 10 bps is possible after correcting for the tank chart, meter drift, temperature, vapor loss, and fuel density. But identifying the variance is just part of the battle. You need the tools to triage and the workflow to manage variance issues, including the ability to dispatch a technician with a first-time fix work order. Titan Cloud can do it all.

PERFECT DELIVERY



Building on the foundation of High Definition Inventory Variance, Titan Cloud's Perfect Delivery uses sophisticated signal processing techniques to calculate the physical delivery in real-time to an accuracy well beyond any ATG's capability and to determine exact delivery start and stop. The accuracy and precision of the Perfect Delivery can be used to reconcile against Bills of Lading and eliminate short deliveries. Never again confuse a BoL with the reality of a Perfect Delivery.

FRICTIONLESS FUELING



The bottom-line impact of a better customer fueling experience is real. Each fueling position must be available and in good working condition, and by monitoring and preventing slow flow, nozzle unavailability, and tank shutdowns, Titan Cloud's software can help operators improve fuel sales by 3% to 6% per site. With 24/7 monitoring and complete workflow management, Titan Cloud's software helps you identify and fix tank issues the first time. With the only software in the world that can automatically manage ATG configurations for optimal performance, Titan can help you provide a fueling experience that's truly frictionless.

TITAN CLOUD CUSTOMERS EXPERIENCE THESE RESULTS WITH PERFECT GALLON:

Inventory variance reduced
by 30 basis points =

\$3M

in annual cost savings*

Acceptable delivery
variances reduced by

60%

Fuel sales increased by
more than 3% per site =

\$2.23M

in fuel profit**

WHAT CAN PERFECT GALLON DO FOR YOU?



IMPROVE CUSTOMER LOYALTY AND FUEL SALES

Frictionless fueling allows complete visibility into your tanks to minimize tank shutdowns and optimize flow rate. With each fueling position open and operating efficiently, your customers enjoy a fast, convenient fueling experience that will keep them returning to the brand they trust.

MINIMIZE VARIANCES AND MAXIMIZE PROFITS

Our platform helps you save on fuel costs with delivery reconciliation (Perfect Delivery) and reducing inventory variance (High Definition Inventory Variance) while increasing sales with optimum flow rates and fewer shutdowns (Frictionless Fueling). This helps you operate more effectively for the biggest impact on your bottom line.

GO FROM REACTIVE TO PROACTIVE

Real-time data gives you full visibility into all your fueling capabilities, so you can stop running from fire to fire and start making strategic business decisions. Titan Cloud's comprehensive platform lets you have confidence in your inventory management process for a smoother, more profitable operation.

To learn more about how Perfect Gallon can bring you into the future of wetstock management today, reach out to us at customersuccess@titancloud.com

*\$3M from \$1B in Fuel Supply Costs; multiply 0.003 * actual fuel supply costs

**245 sites averaging 110K gallons per month, 3,300 additional gallons/site/mo, fuel margin of \$0.23